

Rhonda Mellinger

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Director of Logistics

With over 30 years of experience in logistics operations, I have consistently delivered significant cost savings and revenue growth. Achieved a 25% increase in on-time deliveries, negotiated 20% cost reductions, resulting in annual savings.

WORK EXPERIENCE

Next Trucking • El Segundo, California, United States • 06/2020 – Present

Sr.Logistics Operation Manager • Full-time

- Implemented strategic initiatives to optimize logistics processes for 5 different ports, (LAX, HOU, EWR, BAL, OAK), leading to a 25% increase in on-time deliveries and strengthened partnerships with key stakeholders.
- Achieved 10% improvement in quarterly sales results through accurate forecasting, leading to increased revenue and customer satisfaction.
- Supervise freight shipments, route scheduling, order tracking, and ensure appropriate product storage and distribution
- Led and motivated direct reports to establish and maintain effective partnerships with peers and customers, resulting in a 15% increase in efficiencies
- Experience leading a cross-functional team with Sales. Customer service experience in implementing new inventory planning, resulting in 20% reduction in excess inventory and improved on-time delivery performance
- Operations Manager will be responsible for leading the logistics operations and running day-to-day logistics with a focus on executing end-to-end transportation and logistics operations.
- Engaged leader, that includes problem-solving, motivation, communication, innovation and planning.
- Monitor and analyze customer experience and fulfillment/delivery performance.
- Coordinate with the Customer Service team to proactively provide updates on last-mile delivery.
- Coordinated department supervisors, ensuring goal alignment and efficient team management
- Proven experience as a Logistics Manager
- Collaborate with cross functional teams to align with team goals

Millennium Distribution • San Antonio, TX, USA • 05/2019 – 06/2020

Report To Director Of Procurement

- Responsible for company transportation spend, for five branch locations in Texas, Illinois, California

- Held truckload RFP's for inbound. Transportation spend, of 2 Million annual spend
- Negotiated cost reductions of 20% with asset carriers, brokers, and LTL providers, leading to \$500,000 in annual savings for the company.
- Delivered \$100,000 in new annual revenue by skillfully negotiating rebate based on transportation spend with carriers, elevating company's financial performance.
- Managed corporate safety and compliance, maintaining 100% adherence to DOT regulations. Enhanced hazmat and DOT compliance procedures, reducing potential safety risks and ensuring smooth operations.
- Optimized cross-functional team communication through Excel, enhancing collaboration and achieving 15% increase in team productivity
- Materials Management & Transportation Manager streamlined inventory planning using Excel, resulting in a 15% reduction in excess stock, optimizing supply chain demands.
- Analyzed material requirements using Excel, leading to a 15% decrease in inventory holding costs and streamlined supply chain demands.
- Ability to thrive in a fast-paced environment and manage/prioritize multiple projects
- Make decisions based on data analytics.

Grupo Sese • San Antonio, TX, USA • 01/2018 – 05/2019

Sr. Logistics Director

- Responsible for the companies purchased transportation model to support the current business and future business needs. Accountable for providing strategy to build up the team from the ground up, and ensure company efficiencies
- Effectively managed a geographically dispersed team of 10 employees from Chattanooga TN, resulting in improved communication, collaboration, and a 15% decrease in operational costs.
- Secured competitive broker-carrier contracts, resulting in improved service levels and on-time delivery performance by 20%
- Maintained 98% customer satisfaction by tracking KPI performance and achieving 10% improvement in efficiencies.
- Increased carrier database by 50%, resulting in improved capacity and on-time deliveries for customers.
- Increased carrier onboarding efficiency by 40% through developing and implementing comprehensive written communication, resulting in smoother operations and improved carrier relations.
- Evaluate 3rd party resources to improve our performance and service to the customer
- Work with customs brokers to provide them commercial documents for border crossing

Carlile Transportation Systems • Tacoma, WA, USA • 01/2005 – 12/2017

Logistics Manager

- Managed two teams of 14 employees to meet performance goals, leading to a 15% increase in departmental productivity.
- Transformed logistics and project management division, achieving a \$25 million annual revenue increase for both asset and non-asset work, elevating business performance.

- Delivered 80% purchased transportation and facilitated over 5000 brokered transactions, resulting in \$9 million annual spend for the internal brokerage department.
- Identified above-market pricing in geographic regions, leading to a 20% reduction in customer's transportation cost and increased competitiveness in the market.
- Optimized asset utilization to generate \$260,000 in new revenue within 6 months, bolstering company financial performance.
- Increased average margin on non-asset moves by 4% and extended program into new lanes now accounting for new revenue totaling 20% of non-asset volume.
- Streamlined logistics operations for 4 states, resulting in a 15% reduction in transportation costs and improved overall efficiency.
- Negotiated cost savings of 20% through strong management of relationships with TL, LTL, intermodal, and air providers, leading to significant reduction in transportation expenses.
- Managed international shipments, from the Port of Tacoma to destination. Works with custom agents to obtain the correct documents, worked with CBP agents to clear freight, prepared documentations to move shipments in bond.
- Maximized route efficiency, equipment, and manpower across facilities, leading to a 20% decrease in empty miles and improved fleet productivity.
- Implemented new Standard Operating Procedures, improving overall department efficiency.

EDUCATION

Associate Degree

Bismarck Junior College

Certification Transportation And Logistic

University Of Wisconsin

SKILLS

Attention to detail, Business Requirement, Carrier Management, Communication, Continual Improvement Process, Cost Control, Cost Reduction, Customer Satisfaction, Data Analysis, Dependability, DOT Compliance, Enterprise Resource Planning Software, Focused, Internal Management, Interpersonal skills, Inventory Management, Key Performance Indicator, Logistics Management, Market Pricing, Negotiating, Onboarding, Organizational Skills, Performance Appraisal, Proactive, Problem Solving, Problem-Solving Skills, Project Management, Quality Control, Sales Promotion, Self Starter, Software Development, Staff Training, Standard Operating Procedure, Strategic Planning, Strategic Thinking, Supervision, Warehouse Management