

SUSIE J. THOMSON

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INTERNATIONAL TRANSPORTATION LOGISTICS MANAGER

CONTAINER AND BULK OCEAN SHIPPING SPECIALIST/SALES TEAM MEMBER

SUMMARY

Over 25+ years of international logistics and documentation experience involving container and bulk shipments worldwide. In depth knowledge of all aspects of international container and bulk trade. Expert at ensuring multiple vendors meet contractual, foreign government, and letter of credit requirements. A proven and repeatable record reducing costs and increasing revenue. Adept at quickly learning proprietary as well as public operating systems.

Comprehensive knowledge and skills:

Ocean freight bookings | Freight negotiations | International documentation | Automated Export System (AES) | Customs Compliance | Drayage | Incoterms and Letter of Credit | Streamlining Business Processes | Maintaining Strong Mutually Respectful Vendor and Customer Relations.

PROFESSIONAL EXPERIENCE

PLS INTERNATIONAL, LLC (PORT BLAKELY COMPANIES)

2006 – 2020

EXPORT OF FOREST PRODUCTS

Supplies responsibly sourced logs from the Pacific Northwest and the U.S. Southeast to destinations worldwide. Company is closing as of September 2020

Container Logistics Manager

Managed logistics and documentation of export shipments from multiple inventory locations to multiple export destinations of up to 1,000 forty-foot equivalent containers (FEU) per month. Worked closely with vendors to coordinate production, USDA inspections, fumigation and drayage/trucking schedules. Provided effective communication to sales team, customers and vendors to rapidly adjust schedules to meet contractual solutions and maintain timely shipping performance and letter of credit terms. Excelled at networking with up to eight container shipping lines, five drayage companies and freight forwarders to ensure seamless movement of goods. Maintained long term, positive relationships with shipping line sales representatives, customers, drayage companies and shipping associations.

- Continually monitor and negotiate competitive ocean freight and trucking/drayage rates to maximize profitability per container.
- Managed current inventory of goods to outbound shipments to result in minimal inventory carrying costs.
- Implemented and managed in-house documentation department resulting in cost savings of up to \$96,000 annually.

- A reputation for building network connections that endure by sharing trends, freight rate changes and policies with both domestic and end-use overseas customers.
- With a thorough knowledge and experience in efficiencies, met daily operational challenges with export yards, shipping lines, terminals, drayage companies and individual truckers. This resulted in the elimination of avoidable detention, demurrage and trucking costs, resulting in savings of thousands of dollars per year.

TRAINING

NHLA Hardwood Grading School, Short Course, Minneapolis, MN
AES Short Course Training, 2008
Export Compliance Seminar, Bureau of Industry and Security, 2020
Community Emergency Response Team (CERT) 2012

AFFILIATIONS

Kiwanis of Mukilteo, WA
Pacific Northwest Asian Shippers Association (PNASA) – Treasurer 2010 - 2020
Agricultural Transportation Coalition

EDUCATION

Bachelor of Science, Education, University of Oregon, Eugene, Oregon