

## Justin M. Clifford

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### Professional Experience

#### Ports America

2012-Present

##### **Husky Container Terminal**

*Operations Manager II*

**Tacoma, WA**

2017 – Present

- Order, direct, and manage labor throughout WCTS terminal facilities.
- Maintain operational reports and payroll.
- Communicate with steamship lines regarding status of vessels, containers, and cargo.

##### **Port Newark Container Terminal**

*Superintendent/Customer Relations Manager*

**Newark, NJ**

2015 – 2017

- Project management; directed labor activity, gate productivity, and empty inventory.
- Created, maintained new methods for tracking labor productivity in a systems format.
- Provided specialized services for high volume clientele, as well as systems reports per client's requirements.
- Instrumental team member of new corporate system (*GO LIVE*) - State of the art system for terminal management.

*Terminal Operations Administrator*

2012-2015

- Directed union personnel for terminal operations
- Identified and directed specific job requirements for departments
- Managed and translated ocean carriers requests to labor and management
- Liaison to the trucking community
- Run analysis; revenue forecasting; operational data; communicated with investors comparing budget reports
- Finance Statistician – worked on monthly budget reports to create better view for finance department

#### **Mediterranean Shipping Company (MSC)**

*Traffic Coordinator*

**New York, NY**

2010 – 2011

- Ran load management reports per vessel
- Routed client's cargo internationally at time of booking
- Negotiated ocean and intermodal rates

*Intermodal Coordinator*

2010-2010

- Dispatched both rail and truck lines for clients (i.e. – Walmart, John Deere, General Motors, Chrysler & others)
- Dealt with U.S. Customs Service on clearance of clients goods to the United States
- Negotiated rail and trucking rates with major U.S. corporation

### Additional Skills

• Microsoft Office • Oracle • Navis • Data Analysis • Project Management • Detail Oriented • Excellent Time Management • Organized • Strategic Planning • Excellent Problem Solving Skills

### Education

Middlesex College – Major: Political Science