

KEN ROBERTS

QUALIFICATIONS

- Proven analytical skills in multiple scenarios including academic and professional settings
- Demonstrated excellent leadership and communication skills
- Exceptional presentation abilities
- Exceptional ability to adapt to new environments
- Over 30 years experience providing common sense solutions to difficult problems

EXPERIENCE

GLOBAL TRANSPORTATION SERVICES INC.

Seattle, WA

Chief Financial Officer, Senior Vice President and Managing Director

- Managed annual sales revenues of over 565 Million qualifying Global as Washington's largest privately held transportation company
- Responsibilities included Human Resources, Credit and Collections, Corporate Benefits, MIS, Strategic Planning, Legal Litigation, Insurance Claims, Corporate Finances and Risk Management. Created auto-billing and ACH payment process that reduced accounting staff by over 50% while increasing accuracy of billing and customer satisfaction. Wrote policy and procedure manual including risk management policies.

DANZAS INTERNATIONAL

Bellevue, WA & New York City

International Controller

- Responsibilities included reconciliation of accounts with over 20 Country groups – contra settlements- Credit & Collections, also in charge of large task force of accountants from Spain, Switzerland, France & Germany. Reconciled over 1 Billion of accounts receivable and accounts payable. In charge of reconciling accounting from 6 different computer systems, created Risk Management policies and procedures

NORTHERN AIR FRIEGHT

Bellevue, WA

International Controller

- Responsibilities included reconciliation of inter company and various Country group accounts – contra settlements, Credit & Collections, AR & AP,

BURLINGTON NORTHERN AIR FRIEGHT

Irvine, CA

Controller

- Responsibilities included collecting over 8 million dollars previous controller had marked as "uncollectable bad debt", created and headed task force to reduce 120 day backlog in AP down to 15 days. Reduced DSO from over 3 months to less than 30 days, created contra-settlement of intercompany accounts saving hundreds of thousands of dollars of cash flow.

BOARD MEMBER (Served or serve on boards of following)

Prometheus Natural Gas company

Global Transportation Services, Inc.

Clean Films, Inc.

Foundation for Russian/American Economic Cooperation

BYU Management Society

Financial Executives Institute

The Rotary club of Gig Harbor North and Mid-day club

TAG Entertainment (also head of internal audit committee)

Peninsula Communities of Faith – Executive Board

Washington State SAR – Executive Board

LEADERSHIP

ROTARY

- Foundation Chair
- Paul Harris Fellow, Benefactor and Bequest Society Member
- Founder and Charter member of the Rotary Club of Gig Harbor North
- Leader of the Matching Homelessness Grant for Key Peninsula Lutheran Church

Washington State FEI (Financial Executives International)

- Served 8 years on the board and in all officer positions, including **President**
- Member of the National Ethics committee

BYU Management Society (Puget Sound Chapter)

- Served 10 years on the board and held all officer positions, including **President**
- Served on International Steering committee for BYU
- Served on Northwest Chair of the Endowment fund for BYU
- Currently serving on the Advisory Board of Directors of the Tacoma Chapter

Russian American Group for Economic Cooperation

FOUNDING BOARD MEMBER and Treasurer

- Planned and Directed State Dinner honoring first Ambassador to America from Russia after the Soviet Union was dissolved

COMMUNITY SERVICE

- Event Chair for Community event honoring local area "First Responders"
- Event Planner for Community emergency Preparedness Fair
- Volunteer Coordinator providing 600 – 1600 volunteers for annual Parks Appreciation Day
- Member: Peninsula Communities of Faith – Homeless Committee
- Chaplain – Washington State SAR
- Chaplain – SAR – John Paul Jones Chapter
- Chaplain – Washington State Chaplaincy Corps.
- The Church of Jesus Christ of Latter-day Saints: Christian Missionary to Republic of China: Director of Public Relations. Served in major church positions and for past 11 years have been Stake Director of Public Affairs

EDUCATION

THUNDERBIRD

The SCHOOL OF GLOBAL MANAGEMENT

GLENDALE, AZ

- Masters of International Management (M.I.M) Degree, minor in Mandarin Chinese

BRIGHAM YOUNG UNIVERSITY

PROVO, UT

- Bachelor of Arts: Political Science - History
- Member: Pi Sigma Alpha

MacMurray College for Men

JACKSONVILLE,

IL

- **Foreign Language Award (Greek) Dean's list, Illinois State Scholar, Director,**

YAF,

MILITARY SERVICE

- United States Marine Corp. Honorable Discharge
- United States Naval Reserve Honorable Discharge

PROFESSIONAL EDUCATION

LDS Business College, Salt Lake City, UT. Insurance License: Life, Disability, Property & Casualty

LDS Business College, Salt Lake City, UT. Real Estate License

WESTERN PACIFIC SCHOOL OF MORTGAGE BANKING, Salt Lake City, UT Graduation with Honors

Salt Lake Board of Realtors, Salt Lake City, UT, Brokers Course – Certificate of Graduation

CALIFORNIA STATE UNIVERSITY / DOMINGUEZ HILLS CAMPUS, International Traffic Administration course

FOREIGN TRADE ASSOCIATION OF SOUTHERN CALIFORNIA, Export Documentation & Procedure course

SOUTHERN CALIFORNIA INSTITUTE OF CREDIT: Advance Credit Workshop

DUN & BRADSTREET, Debt Management Clinic

NATIONAL ASSOCIATION OF CREDIT MANAGERS: Financial Analysis and Credit Seminar

There was not room on my resume to list all the major positions held or accomplishments that I achieved but following are some additional experiences that might help to show my versatility.

Emergency Management seminars & programs:

Chair & Co-chair: Gig Harbor Multi Agency Coordinating Council (MACC)

King County Mass Care Regional Forum

Pierce County Emergency Planning Institute

WABO Mutual Aid: Washington State Summit

Pierce County Emergency Planning Institute – Certificate

Collaborating Agencies Responding to Disasters (CARD) Seminar

Member of Pierce County High Risk Disaster Planning Coalition

Disaster Readiness Seminars

Life Member: NDTA (National Association for Global Logistics & Transportation

eNabled in Emergencies – FEMA two-day seminar

Community Preparedness Webinar Series – Citizens Corp Training

HAM radio license

ARES certificate

CERT (Community Emergency Response Team) – certificate

FEMA Emergency Management Institute- Certificate of Achievement

FEMA IS 22 Are You Ready – 1.0 CEU - certificate

FEMA IS 100 Introduction to Incident Command System 0.3 CEU- certificate

FEMA IS 139 Exercise Design 1.5 CEU - certificate

FEMA IS 200 ICS for Single Resources and Initial Action Incidents 0.3 CEU - certificate

FEMA IS 230 Fundamentals of Emergency Management 1.0 CEU- certificate

FEMA IS 235 Emergency Planning 1.0 CEU – certificate

FEMA IS 240 Leadership & Influence 0.9 CEU – certificate

FEMA IS 241 Decision Making and Problem Solving 0.8 CEU - certificate

FEMA IS 242 Effective Communication 0.8 CEU – certificate

FEMA IS 244 Developing and Managing Volunteers 1.0 CEU - certificate

FEMA IS 700 NIMS: and Introduction 0.3 CEU – certificate

FEMA IS 800 National Response Framework .3 CEU – certificate

CDC Webinar on “Homelessness in Disaster Planning”

IBRD 3 day seminar hosted by FEMA, Department of Defense and Homeland Security

Pierce County Emergency Shelter Seminar

Chaplaincy Training & Certificate: International Alliance of Chaplain Corps

Family & Personal Emergency Preparedness Training – Homeland Security – certificate

Emergency Preparedness Roundtable – Lakewood, WA

UMCOR Disaster Case Management – 2 day seminar – Pierce County Citizens Corps- certificate

Critical Incident Stress Management Group Crisis Intervention: (CISM) 2 day seminar - certificate

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